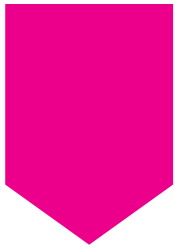


# 2018 ANNUAL REPORT



*for GIRLS, by GIRLS*



# Board of Directors

## OFFICERS

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### CHAIR

CAROL RAUSCH

### CHAIR ELECT

JOHN ULBRICHT

### 1ST VICE CHAIR

JAMIE L. MALONE

### SECRETARY

CECILIA JOHNSON

### TREASURER

EMMA L. MCCALL

## MEMBERS AT LARGE

---

SHARON ALMAGUER

RUTHIE EWERS

BECKY GARCIA

YOLANDA GONZALEZ

BEATRICE LOPEZ-JUAREZ

HON. JANET LEAL

REV. ROBERT MCALLEN

LISA OLIVER

JOLEE R. PEREZ

VELINDA REYES

PERLA M. RUIZ

PRISCILLA SALINAS

CAROLYN SUMTER

STEPHANIE A. SOKOLOSKY

LIZA WISNER

## EXECUTIVE ADMINISTRATION

---

### CHIEF EXECUTIVE OFFICER

LYDIA P. ALEMAN

### CHIEF OPERATING OFFICER

CAROLINE IBARRA-PEÑA

### CHIEF DEVELOPMENT OFFICER

VERONICA M. GARCIA

### CHIEF FINANCIAL OFFICER

NOE HERNANDEZ

### The Girl Scout Promise

*On my honor, I will try:*

To serve God and my country,

To help people at all times,

And to live by the Girl Scout Law.

### The Girl Scout Law

*I will do my best to be*

honest and fair,

friendly and helpful,

considerate and caring,

courageous and strong, and

responsible for what I say and do,

*and to*

respect myself and others,

respect authority,

use resources wisely,

make the world a better place, and

be a sister to every Girl Scout.



# Girl Scouts of Greater South Texas

at a glance

Led by **15,845** girl members.

Daisies: 4,607

Brownies: 5,705

Juniors: 4,240

Cadettes: 902

Seniors: 219

Ambassadors: 172

Driven by **2,680** adult members.



**18,525**  
TOTAL COUNCIL MEMBERSHIP



## COOKIE SALE PROGRAM

In 2018, **4,145** girls became the boss of their very own cookie business.

Girls sold **83,485** boxes of cookies to customers.

Troops earned **\$704,539** in troop proceeds to fund adventures, travel, and give back to the community through service projects. Most importantly, our cookie entrepreneurs learned important financial literacy skills to set them up for success in life.

# Gold Award Recipients

Over the last century, young women have honed their leadership skills to earn the highest award in Girl Scouts. While this award has gone by many names—starting as the Golden Eaglet of Merit in 1916 and becoming the Gold Award in 1980. The Girl Scout Gold Award acknowledges the power behind each recipient's dedication to not only empowering and bettering herself, but also to making the world a better place for others. GSGST congratulates our talented young women who earned their Gold Award in 2018.



## **Muriel Cotman - G.O.A.L.S.-Get Out There and Love Speaking** *Cuero, TX*

Muriel wanted to address the common fear of public speaking. Muriel led a workshop at the Boys and Girls Club of DeWitt County to equip and encourage young people to Get Out there and Love Speaking (G.O.A.L.S.). The workshop provided a non-competitive, encouraging environment for young people to learn and practice communication skills. She had a group of 20 students, grades 3rd and 4th attend the workshop. Muriel was able to provide youth with a positive speaking experience to make them more open to public speaking. She was able to put together G.O.A.L.S. kits that are available free to anyone in the community of DeWitt County.



## **Hannah Edelstein - Helping Women Take Charge: Cleaning for Independence** *Brownsville, TX*

Hannah Edelstein wanted to address the issue of domestic violence while assisting local non-profit, Friendship of Women, Inc. Hannah worked with fellow Girl Scouts, businesses, community organizations and individual volunteers for the project that added a laundry room with three commercial washers and driers, plus a covered walkway connecting it to the shelter. Most importantly, she prepared an educational power point presentation to raise awareness of the needs of abused families, the needs of Friendship of Women, which services families from all over the Rio Grande Valley, and to raise community involvement in helping victims and organizations who support families in need.



**Victoria Hinojos– Cadettes for Friendship of Women**  
*Brownsville, TX*

Victoria Hinojos wanted to help women in abusive relationships at Friendship of Women, Inc.. Victoria knew the greatest need when women leave an abusive relationship is the need for clean clothes. While the shelter had a closet with a washer and dryer for the clients (victims) to use, the demand for clean clothes was great. Therefore, a new laundry room was needed. The clients clean clothes not only provides a sense of cleanliness, but also a sense of safety and comfort in a difficult situation. The new laundry room not only benefited the clients, but the shelter staff, who have to wash and dry the sheets, towels, and linens as clients come and go.



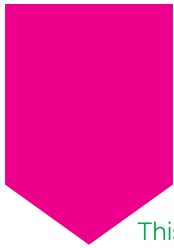
**Jasmine Leal— Rainbow Room Library for Forsaken Angels**  
*Mission, TX*

Jasmine Leal saw a need of a Library at Child Protective Services (CPS). The Library within CPS is titled Rainbow Room Library for Forsaken Angels. She wanted to help fill a gap for children of all ages that are involved with CPS. Jasmine wanted the children to be able to have a space to read books while waiting for placement. She realized that many of these children are disadvantaged and never have access to literature. Jasmine's hope was the library would be the inspiration to help foster kids everywhere to have an escape through literature during their troubled time in their lives.



**Victoria Longo - Hurricane Awareness**  
*Portland TX*

Victoria Longo created a hurricane preparedness website, educational pamphlets, and held informational workshops for people to learn more about what to do before, during and after a hurricane. She created a website to share information that was collected about hurricane preparedness. She wanted other people to know how to keep their homes, pets, and family safe and prepare for a hurricane when the time comes.



# Silver Award Recipients

This Silver Award is the highest honor a Girl Scout Cadette (grades 6-8) can earn. Girl Scouts of Greater South Texas had 41 girls earn their Girl Scout Silver Award in 2018.

Natalie Albrech - Corpus Christi, TX.  
Andie Arredondo - Corpus Christi, TX.  
Makayla Bell - Corpus Christi, TX.  
Marigold Boone - Corpus Christi, TX.  
Rebecca Buenrostro - Laredo, TX.  
Lauren Calvillo - Edinburg, TX.  
Jiselle Castro - Alton, TX.  
Elizabeth Drane - Victoria, TX.  
Jasmine Escalona - Mission, TX.  
Alisa Garcia - Victoria, TX.  
Bella Garzonie - McAllen, TX.  
Julia Gilliam - Corpus Christi, TX.  
Hanna Hutchins - Mission, TX.  
Rebecca Lopez - Edinburg, TX.  
Liani Lujan - Laredo, TX.  
Danielle Luna - Corpus Christi, TX.  
Caitlin Marchand - Corpus Christi, TX.  
Lowrie Lee Martin- McAllen, TX.  
Mary McCoy Martin - McAllen, TX.  
Kennedy Martinez- Corpus Christi, TX.  
Lauryn Noelle Martinez - Pharr, TX.  
Gigi Mejia-McAllen, TX.  
Allyson Newton - Corpus Christi, TX.  
Sydney Orsbon - Inez, TX.  
Cheyann Parks-Edna, TX.  
Ella Kate Pena- Corpus Christi, TX.  
Sophia Madison Rios-McAllen, TX.  
Alexis Quilantan - McAllen, TX.  
Robin Ramirez - Corpus Christi, TX.  
Sophia Ramirez - McAllen, TX.

Nuria Rodriguez- Laredo, TX.  
Carsynn Shilinga-Inez, TX.  
Sophia Isabella Manllo Sudario- McAllen, TX.  
Stephanie Alexis Manllo Sudario- McAllen, TX.  
Isabella Trevino- Corpus Christi, TX.  
Megan Valdez- Corpus Christi, TX.  
Maurgen Weeks- Ingleside, TX.



Gigi Mejia of McAllen, Texas, was inspired by her grandparents who volunteer with the Shriners. She has also volunteered at the Shriners Clinic and knew that she wanted to loom hats for the children.



# Bronze Award Recipients



Alexandra Aguirre	Ashley Higdon	Madison Vasquez
Monica Aguirre	Elsa Lopez	Ava Vega
Annelise Alejo	Samara Luna	Micaela Vega
Kyla Amacher	Ella Martinez	Xochitl Vega
Kara Anastos	Julie Martinez	Shelby Werbiski
Sophia Arellano	Lorelai Martinez	Olivia Williamson
Araceli Arredondo	Maura Castellanos-Martinez	Carolyn Goodwin-Wilson
Presely Arriola	Rebecca Martinez	Annabelle Writer
Jayvrie Barbosa	Ana Medina	Savanna Yruegas
Madison Beard	Samantha Medrano	
Mylene Belcher	Lola Mejia	
Madison Brandt	Carolina Melendez	
Eva Browning	Lennon Moats	
Yesenia Cabrera	Jenna Moreno	
Gretchen Canon	Emily Nance	
Brenna Castro	Regina Navejar	
Zoey Chaney	Ana Paola Nunez	
Kaelin Collins	Skylar O'Kelley	
Madeleine Costley	Lily Palacios	
Ashley Cruz	Mariel Paredes	
Danika De La Rosa	Sinsarity Parker	
Cameron Diaz	Sophia Parra	
Katherine Farrar	Regan Pena	
Valeria Fonseca	Jiana Quintero	
Elizabeth Fuentes	Leann Ramos	
Jacey Gallardo	Isabella Reyna	
Daniella Garcia	Abigail Rios	
Evelyn Garcia	Fabiana Rivas	
Illeana Garcia	Jilliana Rodriguez	
Kaitlyn Garcia	Arwyn Rogers	
Genevieve Garza	Nayali Salas	
Isabela Garza	Emalee Salinas	
Britney Gomez	Mia Salinas	
Jazmin Gonzalez	Azara Schommer	
Nixa Gonzalez	Makena Silva	
Laura Guillen	Emily Smith	
Allyson Gutierrez	Arianna Sosa	
Khloe Gutierrez	Lucia Sotelo	
Lynn Harris	Montanna Trapp	
Holland Hasle	Eileen Trevino	
Riza Hernandez	Clarissa Varela	





# Our Supporters

Gifts made between 10/1/2017 - 9/30/2018

Thank you to our generous supporters of Girl Scouts of Greater South Texas. Your contributions make an impact in the lives of girls. Thank you for helping girls realize their leadership and potential in becoming girls of courage, confidence, and character, who make the world a better place.

## \$15,000- \$40,000

The Guadalupe & Lilia Martinez Foundation  
Robert & Helen Kleberg Foundation  
United Way of the Coastal Bend  
United Way of Laredo  
United Way of South Texas

## \$10,000- 14,999

Alice Kleberg Reynolds Meyer Foundation  
Brownsville Foundation for Health & Education  
The Hidalgo County Women's Bar Section of the Hidalgo County Bar Association  
Charles and Bennie Thompson Valero Energy Foundation

## \$5,000- \$9,999

Albert & Myrtle Gunn York Charitable Trust  
Alice G.K.K. East  
Behmann Brothers Foundation  
Carol Rausch  
Coastal Bend Foundation  
D.D. Hachar Charitable Trust  
IBC Bank  
Lamar Bruni Vergara Trust  
L&F Distributors  
Lone Star National Bank  
United Way of Calhoun County  
United Way of Northern Cameron County  
Wells Fargo Foundation

## \$1,000- \$4,999

AEP Texas  
Albert & Mary Dick Charitable Trust  
Atlas, Hall & Rodriguez  
BBVA Compass Bank  
Blanche Davis Moore Trust  
Cardenas Development  
Celanese Corp.  
Charlie & Virginia Meyer  
City of McAllen  
Crossroads Foundation  
Daniel B. Hastings, Inc.  
Doctors Hospital at Renaissance  
Edward Jones- Financial Advisor:  
Kenny French, Sr.  
First Community Bank  
Frost Bank  
G.E. Roney Investments  
H-E-B  
High Touch Technologies  
Hon. Judge Janet Leal

Inspirity  
Laredo Medical Center  
Larry & Pat McNeil Foundation  
Lea A. Peacock  
Loring Cook Foundation  
Lyondell Basell  
Magic Valley Co-op  
Robert Loeb  
Pat Blanchard  
Peacock General Contractors  
Port of Brownsville  
Rio Bank  
Robert & Margaret McAllen  
Robert & Judy Kunkel  
Southern Sanitation  
Texas Regional Bank  
United Way of Aransas County  
United Way Jackson County  
UTRGV Foundation  
Valerie Russell  
Valley Baptist Medical Center

## \$500- \$999

Ace Electric Co.  
Bob & Patty Duncan  
BP Newman Investments  
Carolyn C. Landrum  
CDM Resource Management, LLC.  
Commerce Bank  
Dr. Guy Bailey  
Emma McCall  
Harlingen Medical Center  
Kenedy Foundation  
Lions Club of Harlingen  
Navy Army Community Credit Union  
Norbert & Ruthie Ewers  
Perla Ruiz  
Robert B. Duncan  
Roger & Jolene Vitko  
Simmons Homes  
South Texas Regional Center  
Texas Gas Service  
Veronica Garcia  
VTX1 Communications

## \$100- \$499

Alexandra Manrique  
Allie Zamora  
Angelica De La Garza  
Ann De La Fuente  
Azalea & Jean-Scott Bendiks  
Betty Jo Dunlap  
Brandy Voss  
Candie Curiel  
Caroline Pena  
Carolyn Sumter

Cecily Higle  
Charles Schmidt  
Claudia Menchaca  
Daisy Martinez  
David Penoli  
Deborah C. Watson  
Deborah L. Cordova  
Dr. Cecil Simmons  
Dr. Cynthia Brown  
Dr. Janna Arney  
Dr. Stephanie Sokolosky  
Dr. Veronica Gonzalez  
E.L. Garcia Insurance Associates  
Elida Roman  
Esmelda Siller  
Evelyn Escamilla  
Felipe & Cathy Salinas  
Frances Cervantes  
Francisco & Trolena Loya  
Frederick Von Ende  
Hillary Hunt  
Iris Guerrero  
Jamie Foster Malone  
Janie Perez  
Jeanie Weigand  
Jennifer Bligh  
Jim & Jane Burkholder  
Jo Liston  
John & Kay Kriedler  
John & Audrey Martin

John & Mary Alice Ronnau  
Juan C. Gonzalez  
Karen Valdez  
Kaycee Zuniga  
Laura Heflin  
Leticia Lopez  
Linda Link Hunt  
Lisa Smithee  
Liza Wisner  
Lucero Benavidez  
M.V. McCarthy  
Mara Lee Moats  
Martha Tevis  
Melanie Holland  
Michelle Martinez  
Michelle McCarty  
Nancy Ann Wise  
Noe Hernandez  
Ofi Alvarez  
Pedro & Alejandra Llamas  
Rene Avila  
Ronald Walker  
Rusty Brechot  
Sally F. Guerra  
Sylvia Anciso †  
Terry Blevins  
Trudie Abbot  
Velma Bowman  
Veronica Montez  
Yolanda Gonzalez

## In Memoriam of Sandy Chisolm †

Henry Dedek  
Cyndi Ewert  
Pat Hubert  
William Ligon  
Nancy J. Sales  
Carol Tipton  
Corpus Christi Measurement Society

## In Memoriam of Sylvia Anciso †

Danielle Altenburg  
Angie Kurver

## In Memoriam of Nathan Winters †

Charles and Bennie Thompson



## WOMEN INVESTING IN GIRL SCOUTS - W.I.N.G.S.

### GOLD

Dorothy "Dottie" Adair  
 Sylvia Anciso \*  
 Frances Cervantes  
 Sandy Chisholm \*  
 Debbie Crites  
 Lin Del Alamo  
 Gloria M. Hastings  
 Margaret McAllen  
 Lea A. Peacock  
 Val La Mantia Peisen  
 Jamie Pyle  
 Barbara Sue Tucker  
 Blanca Vela \*

### SILVER

Mary Adams  
 Theresa Allen  
 Sarah Almaraz  
 Zelma Almaraz  
 Denise Almon  
 Ofelia Alvarez  
 Alexandria Anciso  
 Kristin Appell  
 Nicolette Aundrea Aranjon  
 Melissa Baldree  
 Rebecca Ballenger  
 Loretta Barbee  
 Diann Bartek  
 Ann Bassett  
 Janet Beard  
 Terry Blevins  
 Donna Bonner  
 Isabel Boswell  
 Kathryn L. Brand  
 Maria A. Briscoe  
 Holly Brown  
 Caroline Campbell  
 Norma Cano  
 Ferne Carr  
 Lecia Chaney  
 Kathy Cloninger (Honorary)  
 Joy Cocke  
 Joan Cocozza  
 Julie Cook  
 Martha Cook  
 Maria Coronado  
 Mary Lynne Cozad  
 Nancy Crockett  
 Levinia B. Davila  
 Dee Davis  
 E.J. Johnson Davis  
 Gloria H. Davis  
 Patty Davis  
 Aurora De La Garza  
 Carol DeLine

Paula DeBolt  
 Anne Denison  
 Patricia Diaz Dennis (Honorary)  
 Melissa Diaz  
 Linda Dickerson  
 Diane D. Dillard  
 Connie Drake  
 BettyJo Dunlap  
 Nina Jean Dunlap \*  
 Clarissa Esparza  
 Ruth Ewers  
 Helen Feldman  
 Mynan Crockett Feldman  
 Lynn Brand Ferrell  
 Gerry Fleuriet  
 Aida Salinas Flores  
 Mirna Garcia  
 Celina Coronado Garrison  
 Dorothy Garza  
 Jeanine G. Gillespie  
 Angie Gonzalez  
 Veronica Gonzalez  
 Jodi Goodwin  
 Patty Gorges  
 Bobbe Graham \*  
 Sandra Grawunder  
 Melanie McAllen Heartfield  
 Kathy Hendrex  
 Patricia Hernandez  
 Judy Hervey  
 Helen Hicks  
 Marcia Jane Hollingsworth  
 Mary Jane Hunter  
 Elizabeth Jennings  
 Cecilia Johnson  
 Elizabeth Johnson  
 Patsy Johnson  
 Cary Plotkin Kavy  
 Kimberly A. Keebaugh  
 Kathy Kellogg

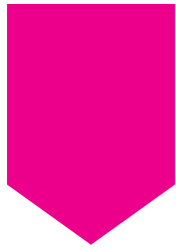
Paulette Kluge  
 Amalie Koppel \*  
 Annie Koppel Van Hanken  
 Jennifer Kohn Koppel  
 Katherine A. Koppel  
 Judy Kunkel  
 Carolyn C. Landrum  
 Hon. Janet Leal  
 Vicki Leggett  
 Rosie Marie Lehmann  
 Jo Liston  
 Hon. Elia Cornejo Lopez  
 Leticia Lopez  
 Hon. Migdalia Lopez  
 Norma Saldana-Lopez  
 Sandra Mann  
 Michelle Leeman Martinez  
 Georgiana Matz  
 Pat McElhanev  
 Judy McKelvey  
 Claudia Menchaca  
 Norma Menchaca  
 Virginia Meyer  
 Donna Jean Millon  
 Becky Kay Moffitt  
 Ann M. Moore  
 Page Friedrichs Moore  
 Patti Neblett  
 Missy Peacock Olivarez  
 Susan Parker  
 Laura Pearlman  
 Anita Perry (Honorary)  
 Edna Posada  
 Sonya Leal Quijas  
 Eva-Jean Radle  
 Rita Ramirez  
 Allison Rebello  
 Courtney Rebello  
 Laura Rebello  
 Gayle Reger

### UNITED WAYS

**United Way Aransas County**  
**United Way Calhoun County**  
**United Way of the Coastal Bend**  
**United Way Jackson**  
**United Way Laredo**  
**United Way of Northern Cameron County**  
**United Way of South Texas**

Samantha Marie Rendon  
 Rose Guerra Reyna  
 Shelley Richards  
 Dr. Tara Rios  
 Mary Rodriguez  
 Dora Rogers  
 Elida Roman  
 Rita K. Roney  
 Ann Rowland  
 Aurora Saenz  
 Dr. Gloria Scott  
 Reba Showers  
 Ruth Skaggs  
 Vicki Skaggs  
 Jean Snodgrass  
 Seanne Sparks  
 Margaret Stewart  
 Margaret "Peggy" Stradley  
 Lynne Tate  
 Kathy Theiss  
 Cruz Thibault  
 Bennie Thompson  
 Gaynell Torgerson  
 Diana Gonzalez  
 Julie Uhlhorn \*  
 Laura Urbis  
 Lew Vassberg  
 Rosa R. Vela  
 Edna Villarreal  
 Janet Wallace  
 Cheryl A. Walters  
 Lina Whitaker \*  
 Marilyn White  
 Sandra Sweeney Wilson  
 Janice Wyrick  
 Martha Zamora

\* In Memoriam



# Financial Report

## GIRL SCOUTS OF GREATER SOUTH TEXAS

STATEMENTS OF FINANCIAL POSITION-Audited  
September 30, 2018 and 2017

ASSETS	<u>2018</u>	<u>2017</u>
Cash and Cash equivalents	\$2,258,852	\$2,227,300
Investments	31,992	29,506
Pledges receivables	141,684	132,826
Other receivables	625	218
Inventories	71,867	102,223
Prepaid expenses	6,832	2,157
Cash restricted by endowments and donors	-	22,714
Investments restricted by endowments and donors	36,516	36,516
Property and equipment, net of accumulated depreciation	2,290,360	2,400,711
Other assets	<u>2,500</u>	<u>2,500</u>
<b>TOTAL ASSETS</b>	<u><b>\$4,841,228</b></u>	<u><b>\$4,956,671</b></u>
<b>LIABILITIES</b>		
Accounts payable	\$13,294	\$22,798
Accrued expenses	2,653	5,195
Deferred revenue	12,883	7,689
Compensated absences	<u>29,835</u>	<u>33,955</u>
<b>TOTAL LIABILITIES</b>	<u><b>59,665</b></u>	<u><b>69,637</b></u>
<b>NET ASSETS</b>		
Unrestricted, undesignated	\$3,929,363	\$4,019,978
Board designated reserve fund	675,000	675,000
Temporarily restricted	141,684	155,540
Permanently restricted	<u>36,516</u>	<u>36,516</u>
<b>TOTAL NET ASSETS</b>	<u><b>\$4,782,563</b></u>	<u><b>\$4,887,034</b></u>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<u><b>\$4,841,228</b></u>	<u><b>\$4,956,671</b></u>

# Service Centers



## CORPUS CHRISTI SERVICE CENTER

2410 Bevecrest  
Corpus Christi, Texas 78415

## HARLINGEN SERVICE CENTER

202 E. Madison  
Harlingen, Texas 78550

## LAREDO SERVICE CENTER

701 N. Stone Avenue  
Laredo, Texas 78040

## MCALLEN SERVICE CENTER

5317 McColl  
McAllen, Texas 78504

## DEBORAH F. BRANCH SERVICE CENTER

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Victoria, Texas 77901

**1-800-477-2688**

**[www.gsgst.org](http://www.gsgst.org)**

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Kenedy • Kleberg • LaSalle • Lavaca  
Live Oak • McMullen • Nueces • Refugio  
San Patricio • Starr • Victoria  
Webb • Willacy • Zapata

***Girl Scouting builds, girls of courage, confidence, and character who make the world a better place.***



  
girl scouts  
of greater south texas

202 E. MADISON | HARLINGEN, TX 78550 | (956) 425-2388 | 1-800-477-2688  
gsgst.org | info@gsgst.org