

2017

ANNUAL REPORT





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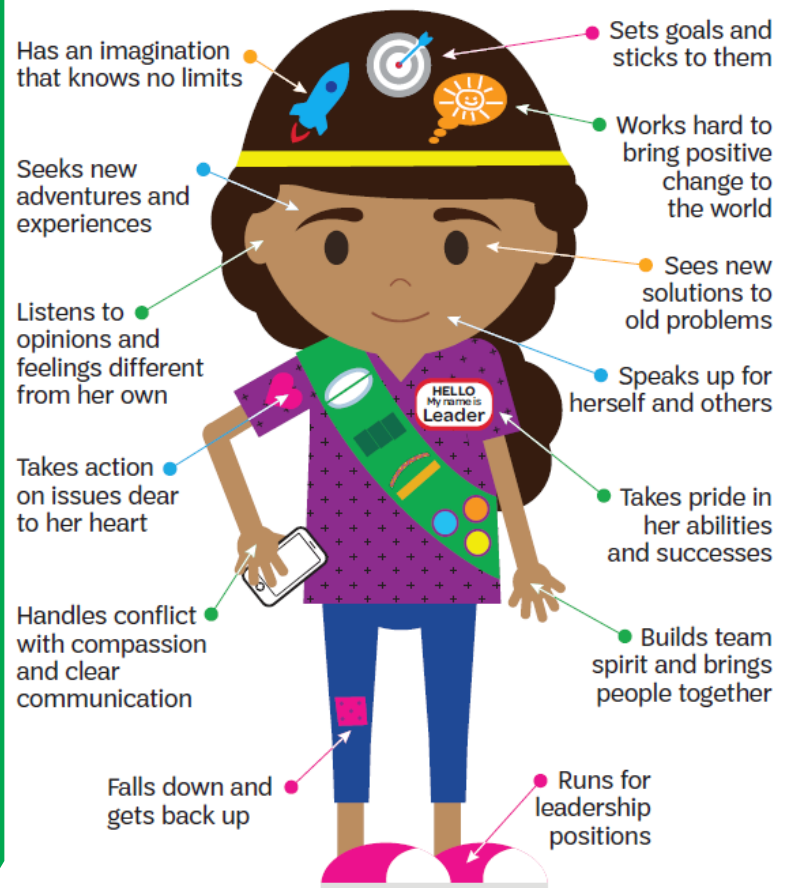
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DNA of a G.I.R.L.

She's a *go-getter, innovator, risk-taker, leader!*



Girl Scouts of Greater South Texas

Girl Scouts of Greater South Texas

at a glance



COOKIE SALE PROGRAM

In 2017, **4,998** girls became the boss of their very own cookie business.

Girls sold **1,044,768** boxes of cookies to customers.

Troops earned **\$733,486** in troop proceeds to fund adventures, travel, and give back to the community through service projects. Most importantly, our cookie entrepreneurs learned important financial literacy skills to set them up for success in life.

The Girl Scout Promise

On my honor, I will try:
To serve God and my country,
To help people at all times,
And to live by the Girl Scout Law.

The Girl Scout Law

I will do my best to be
honest and fair,
friendly and helpful,
considerate and caring,
courageous and strong, and
responsible for what I say and do,
and to
respect myself and others,
respect authority,
use resources wisely,
make the world a better place, and
be a sister to every Girl Scout.

Led by **17,387** girl members.

Daisies: 4,888

Brownies: 5,854

Juniors: 4,698

Cadettes: 855

Seniors: 215

Ambassadors: 131

Other: 746

Driven by **3,781** adult members.

21,168
Total Council Membership





Gold Award Recipients

Over the last century, young women have honed their leadership skills to earn the highest award in Girl Scouts. While this award has gone by many names—starting as the Golden Eaglet of Merit in 1916 and becoming the Gold Award in 1980. The Girl Scout Gold Award acknowledges the power behind each recipient's dedication to not only empowering and bettering herself, but also to making the world a better place for others. GSGST congratulates our talented young women who earned their Gold Award in 2017.

Isabella Davies - Brownsville Little Lending Libraries *Brownsville, TX*

Isabella Davies identified that there was limited access to books in her community which helped to foster declining literacy rates. Isabella developed a project that would see her constructing four lending libraries that would contain books for all reading levels and would be placed in areas where both children and adults had easy and convenient access to them at no charge. Bilingual book options were made available as well. This project increased access to books and also fostered a culture of reading with the “take a book, leave a book” philosophy. Through a partnership with Delta Kappa Gamma a system of stocking books and attaining new books is in place and will assure a steady influx of new reading material.

Morgan Familo - Eyebrows Speak Louder Than Words *Victoria, TX*

As the deaf and non-verbal population at Morgan Familo's school increased, she realized that the general student body had only a limited means to communicate with them. Morgan decided to bring knowledge of American Sign Language to her school to improve communication between the two groups and create a better sense of acceptance, community and belonging. She held ASL classes at her school, created ASL videos and made a PSA for morning announcements. Through Morgan's efforts, students were given a platform to begin learning ASL and were provided with resources to continue learning, caring and supporting the issue.

Victoria Gonzalez - 5th Friday Feed the Homeless *Brownsville, TX*

After hosting a children's Christmas party at a local homeless shelter in Brownsville Victoria Gonzalez decided to address homelessness for her Girl Scout Gold Award. Through her research she discovered that local agencies were feeding the homeless, but there was a gap not being filled. The 5th Friday of some months did not have meals being served, so Victoria set out to change that. With the cooperation of the Brownsville Police Department, members of the National Junior Honor Society (NJHS) and a church with an existing program in place, Victoria implemented the 5th Friday Feed the Homeless Program. Volunteers made a variety of sandwiches and walked through downtown Brownsville passing them out to the local homeless population. The NJHS chapter at Victoria's school has adopted the project and will ensure meals on the 5th Fridays of the month for the homeless population in Brownsville.

Kimberlee Hathaway - Brownson Home Memory Books *Victoria, TX*

Kimberlee Hathaway saw a need for children in foster care to have a special place to keep memories of their childhood. Hathaway recognized that a foster care agency records the children's growth through the years, there was no way to keep pictures organized. Kimberlee set out to make Life Books for the 11 children currently in foster care at Brownson Home and also organize pictures of children that once resided there and have since grown up. She sorted through and organized over 30 years of photos. Recent pictures were added to the books along with photo collages Kimberlee helped the children create. Her hope is that children in foster care will have their memories preserved and be provided with a sense of family through their Life Books.



Caroline Loop - Inspiring a New Generation of Birders *Brownsville, TX*

Caroline Loop wanted to shed light on the decline of the Aplomado Falcon, a local endangered species. By creating a Junior Birder Booklet, making bookmarks featuring the Aplomado Falcon, and hosting a birder booklet launch event that she hoped would spread awareness to the local community. At the booklet launch guests participated in activities such as Musical Habitat, an Aplomado Falcon eggshell craft, a hike with binoculars and a presentation on the Aplomado Falcon. Loop hopes that her project will create an awareness of habitat loss among children so that they will make environmentally stable decisions as adults; resulting in a healthier bird population.

Erin McCleary - Ruth's Closet *Brownsville, TX*

Erin McCleary partnered with the Good Neighbor Settlement House and Brownsville Independent School District to implement a program in which underprivileged students can get school supplies throughout the school year. She presented her project to principals and teachers at the beginning of the school year so that the entire district was onboard. Erin also created a video that was shown at parent meetings explaining that "Ruth's Closet" was available for anyone in need. When a student is in need of supplies a parent or teacher can request a voucher and pick up the needed items. Erin dedicated the school supply closet to Ruth Hunter, her first project advisor and Director of the Good Neighborhood Settlement that suddenly passed away at the beginning of the year. Ruth's Closet will continue to provide school supplies for students in need in the Brownsville community thanks to Erin's efforts.

Lauren Melendez - Operation Education *Laredo, TX*

Lauren Melendez wanted to address the issue of illiteracy in developing nations, particularly among females. After conducting some research Lauren learned that girls in Africa stopped attending school after completing elementary. One of the main reasons was that they did not have clothing to wear. Lauren hosted a pillowcase drive and used her Girl Scout cookie money for additional materials to make pillowcase dresses, an efficient and cost effective way to clothe girls in Africa, thus enabling them to go to school. Lauren also developed educational books that could be used at home. Lauren held a sewing workshop at the Laredo Service Center and with the assistance of other Girl Scouts in her community, 287 pillowcase dresses and 50 educational books were made and sent to Africa.

Rianna Twilley - Rosary Garden *Victoria, TX*

Rianna Twilley wanted to provide a peaceful place for people in her community to meditate and learn how to pray the rosary. She worked with her priest, a nursery owner, and a cement stainer to make a Decade Rosary Garden. Rianna also created pamphlets outlining how to pray the rosary for anyone needing guidance. She hopes that the Rosary Garden will encourage people to be more interactive with their religion and have a better understanding of it.

Aubry Williams - Teen Suicide - Speak Up *Goliad, TX*

After the loss of 3 classmates and friends to suicide within 18 months, Aubry Williams chose to break the silence of teen depression and suicide. She brought awareness to her community by working with local mental health organizations through workshops and presentations that demystified the risk factors of depression and suicide. By presenting the risk factors, coping techniques and mental health issues at her high school's "Fish Camp" for new freshman, Aubry reached an audience that she felt could be at risk. Aubry's presentation will continue to be shared through the district-wide Mental Task Force in her community.



Silver Award Recipients

This Silver Award is the highest honor a Girl Scout Cadette (grades 6-8) can earn. Girl Scouts of Greater South Texas had 32 girls earn their Girl Scout Silver Award in 2017.



Christen Adams - Corpus Christi, TX.
Rebecca Alejandro - Rancho Viejo, TX.
Victoria Amador - Kingsville, TX.
Ciara Barnett - Corpus Christi, TX.
Abigail Cabrera - Laredo, TX.
Samantha Cardenas - Laredo, TX.
Sasha Doney - Corpus Christi, TX.
Amrita Dongre - Corpus Christi, TX.
Caitlin Dwyer - Brownsville, TX.
Lily Espinosa - Corpus Christi, TX.
Anna Lisa Garza - Sinton, TX.
Raquel Gonzales - Corpus Christi, TX.
Nadia Hernandez - Kingsville, TX.
Bailey Hoffman - Corpus Christi, TX.
Samantha Jimenez - Kingsville, TX.
Rebecca Johnson - Goliad, TX.
Azarah Kerr - Corpus Christi, TX.
Marisel Lemos - Sinton, TX.
Jaqueline Lopez - Kingsville, TX.
Mariclara Rivera-Marrero - Brownsville, TX.
Briannah Mejia - Sinton, TX.
Kira Montgomery - Corpus Christi, TX.
Ana Ortiz - Corpus Christi, TX.
Gabiella Ramirez - Laredo, TX.
Angela Rodriguez - Sinton, TX.
Kaylie Rodriguez - Corpus Christi, TX.
Lily Marie Rodriguez - Sinton, TX.
Ella Grace Rogers - Corpus Christi, TX.
Olivia Salgado - Corpus Christi, TX.
Isabella Tanguma - Corpus Christi, TX.
Ella Moon Troup - Sinton, TX.
Amelia Vasquez - Corpus Christi, TX.



Bronze Award Recipients



| | |
|-----------------------------|-----------------------|
| Delilah Aguirre | Vanessa Guzman |
| Madison Anderson | Brianna Harper |
| Larissa Araiza | Kayla Immekus |
| Meagan Arguillin | Sophie Iracheta |
| Natalya Del Carmen Avendano | Kathryn Ivey |
| Aeralynn Jae Bailey | Claire Knecht |
| Leah Barringer | Natalie Hope Lawler |
| Victoria Bartlett | Leandrea Liggins |
| Isabella Bechold | Samara Luna |
| Grecia Benavidez | Yvette Marquez |
| Lillieanna Bludau | Noralysa Martinez |
| Madison Boomer | Serenity Fae Martinez |
| Annika Brooks | Madison Matlock |
| Ava Cantu | Darby McGurk |
| Victoria Cardenas | Sydney Medrano |
| Jena Castillo | Ana Mejia |
| Sahara Castillo | Allison Munoz |
| Tatyana Castillo | Olivia Noyola |
| Addison Cervantez | Valeria Juliana Pena |
| Aileen Contreras | Krizia Perez |
| Rainey Copely | Andrea Ramirez |
| Gabriella Cortina | Gabriela Ramirez |
| Emily Craig | Miranda Ramirez |
| Autumn Curl | Emily Ramos |
| Madelynn Ferguson | Lexi Redner |
| Karolina Flores | Victoria Robelo |
| Norma Valeria Franco | Natalie Ruiz |
| Caroline Garcia | Madelynn Saenz |
| Elizabeth Garcia | Liliana Salgado |
| Grace Garcia | Salama Salgado |
| Hailey Garcia | Olivia Sommerfield |
| Sophia Garcia | Sabrina Tamez |
| Sasha Garza | Rebecca Torrez |
| Amerah Gonzales | Anna Villela |
| Gretta Gonzalez | Bryanna Volpe |
| Audrey Gregory | Alexis Wilson |
| Krysteen Guzman | Vivian Anne Wood |
| Valeria Guzman | |





Our Supporters

Gifts made between 10/1/2016 - 9/30/2017

Thank you to our generous supporters of Girl Scouts of Greater South Texas. Your contributions make an impact in the lives of girls. Thank you for helping girls realize their leadership and potential in becoming girls of courage, confidence, and character, who make the world a better place.

\$15,000- \$40,000

Alice Kleberg Reynolds Meyer Foundation
Albert E. and Myrtle Gunn York Trust
The Guadalupe & Lilia Martinez Foundation

\$10,000- 14,999

Brownsville Foundation for Health & Education
Charles and Bennie Thompson
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\$5,000- \$9,999

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Coastal Bend Foundation
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Wells Fargo Foundation

\$1,000- \$4,999

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Peacock General Contractors

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Glen & Rita K. Roney
Rotary of Harlingen
Sharyland Utilities
Texas Regional Bank
UTRGV
Valley Baptist Health System
VTK1 Companies
Ron Walker

\$500- \$999

Sharon Almaguer
Denise Almon
James F. Bauer
Brannan Paving Co., Ltd.
Cardenas Development Co.
Commerce Bank
Col. Robert Grider
Gulf Coast Paper
Cornelia Heartfield
Melanie & Thad Heartfield
Koppel Foundation
Lions of Harlingen
Sandra Mann
City of McAllen
Emma McCall
Neal and Lourdes Simmons Foundation
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Dr. Nolan Perez
Ray West Warehouses, Inc.
Dr. Martha Tevis
Raymond Thomas
Hillary Hunt Whitfield

\$100- \$499

Ofi Alvarez
Sylvia Anciso
Loretta Barbee
Mark Baughman
Pat Blanchard
Lucero Benavidez
Terry Blevins
Betty W. Buckley
Sylvia Cardenas
Frances Cervantes
George Charlton
John Eldred Cozad
Angelica De La Garza
Betty Jo Dunlap
Thelma Garza
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Karen Williams
Betty Winn
Allie Zamora
Kaycee Zuniga



Girl Scouts of Greater South Texas

WOMEN INVESTING IN GIRL SCOUTS - W.I.N.G.S.

GOLD

Dorothy "Dottie" Adair
Sylvia Anciso
Frances Cervantes
Sandy Chisholm
Debbie Crites
Lin Del Alamo
Gloria M. Hastings
Margaret McAllen
Lea A. Peacock
Val La Mantia Peisen
Jamie Pyle
Barbara Sue Tucker
Blanca Vela *



UNITED WAYS

United Way Aransas County
United Way Calhoun County
United Way of the Coastal Bend
United Way Jackson
United Way Laredo
United Way of Northern Cameron County
United Way of South Texas

SILVER

Mary Adams
Theresa Allen
Sarah Almaraz
Zelma Almaraz
Denise Almon
Ofelia Alvarez
Alexandrea Anciso
Kristin Appell
Nicolette Aundrea Aranjon
Melissa Baldree
Rebecca Ballenger
Loretta Barbee
Diann Bartek
Ann Bassett
Janet Beard
Terry Blevins
Donna Bonner
Isabel Boswell
Kathryn L. Brand
Maria A. Briscoe
Holly Brown
Caroline Campbell
Norma Cano
Ferne Carr
Lecia Chaney
Kathy Cloninger (Honorary)
Joy Cocke
Joan Cocozza
Julie Cook
Martha Cook
Maria Coronado
Mary Lynne Cozad
Nancy Crockett
Levinia B. Davila
Dee Davis
E.J. Johnson Davis
Gloria H. Davis
Patty Davis
Aurora De La Garza
Carol DeLine

Paula DeBolt
Anne Denison
Patricia Diaz Dennis (Honorary)
Melissa Diaz
Linda Dickerson
Diane D. Dillard
Connie Drake
BettyJo Dunlap
Nina Jean Dunlap *
Clarissa Esparza
Ruth Ewers
Helen Feldman
Mynan Crockett Feldman
Lynn Brand Ferrell
Gerry Fleuriet
Aida Salinas Flores
Mirna Garcia
Celina Coronado Garrison
Dorothy Garza
Jeanine G. Gillespie
Angie Gonzalez
Veronica Gonzalez
Jodi Goodwin
Patty Gorges
Bobbe Graham *
Sandra Grawunder
Melanie McAllen Heartfield
Kathy Hendrex
Patricia Hernandez
Judy Hervey
Helen Hicks
Marcia Jane Hollingsworth
Mary Jane Hunter
Elizabeth Jennings
Cecilia Johnson
Elizabeth Johnson
Patsy Johnson
Cary Plotkin Kavy
Kimberly A. Keebaugh
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Pat McElhaney
Judy McKelvey
Claudia Menchaca
Norma Menchaca
Virginia Meyer
Donna Jean Millon
Becky Kay Moffitt
Ann M. Moore
Page Friedrichs Moore
Patti Neblett
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Susan Parker
Laura Pearlman
Anita Perry (Honorary)
Edna Posada
Sonya Leal Quijas
Eva-Jean Radle
Rita Ramirez
Allison Rebello
Courtney Rebello
Laura Rebello
Gayle Reger

Samantha Marie Rendon
Rose Guerra Reyna
Shelley Richards
Dr. Tara Rios
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Dora Rogers
Elida Roman
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Ann Rowland
Aurora Saenz
Dr. Gloria Scott
Reba Showers
Ruth Skaggs
Vicki Skaggs
Jean Snodgrass
Seanne Sparks
Margaret Stewart
Margaret "Peggy" Stradley
Lynne Tate
Kathy Theiss
Cruz Thibault
Bennie Thompson
Gaynell Torgerson
Diana Gonzalez
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Laura Urbis
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Edna Villarreal
Janet Wallace
Cheryl A. Walters
Lina Whitaker *
Marilyn White
Sandra Sweeney Wilson
Janice Wyrick
Martha Zamora

* In Memoriam



Financial Report

GIRL SCOUTS OF GREATER SOUTH TEXAS

STATEMENTS OF FINANCIAL POSITION

September 30, 2017 and 2016

| | 2017 | 2016 |
|---------------------------------------------------------|---------------------|---------------------|
| ASSETS | | |
| Cash and cash equivalents | \$ 2,232,568 | \$ 1,963,081 |
| Investments | 24,238 | 22,815 |
| Pledges receivable | 132,826 | 141,789 |
| Other receivables | 218 | 822 |
| Inventories | 102,223 | 95,233 |
| Prepaid expenses | 2,157 | 23,030 |
| Cash restricted by endowments and donors | 59,230 | 76,516 |
| Property and equipment, net of accumulated depreciation | 2,400,711 | 2,452,008 |
| Other assets | 2,500 | 2,500 |
| TOTAL ASSETS | \$ 4,956,671 | \$ 4,777,794 |
| LIABILITIES | | |
| Accounts payable | \$ 22,798 | \$ 78,022 |
| Accrued expenses | 5,195 | 4,645 |
| Deferred revenue | 7,689 | 12,913 |
| Compensated absences | 33,955 | 37,764 |
| Note payable | — | 22,589 |
| TOTAL LIABILITIES | 69,637 | 155,933 |
| NET ASSETS | | |
| Unrestricted, undesignated | 4,019,978 | 3,728,556 |
| Board designated revenue fund | 675,000 | 675,000 |
| Temporarily restricted | 155,540 | 181,789 |
| Permanently restricted | 36,516 | 36,516 |
| TOTAL NET ASSETS | 4,887,034 | 4,621,861 |
| TOTAL LIABILITIES AND NET ASSETS | \$ 4,956,671 | \$ 4,777,794 |

Service Centers



CORPUS CHRISTI SERVICE CENTER

2410 Bevecrest
Corpus Christi, Texas 78415

HARLINGEN SERVICE CENTER

202 E. Madison
Harlingen, Texas 78550

LAREDO SERVICE CENTER

701 N. Stone Avenue
Laredo, Texas 78040

MCALLEN SERVICE CENTER

5317 McColl
McAllen, Texas 78504

DEBORAH F. BRANCH SERVICE CENTER

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Girl Scouting builds girls of
courage, confidence, and character,
who make the world a better place.




girl scouts
of greater south texas

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