



2025 Fall Product Program Troop Guide



What is the Fall Product Program?

This program is an important part of a Girl Scout's journey toward leadership. Allowing participants to practice skills such as:

- Goal Setting
- People Skills
- Decision Making
- Money Management
- Business Ethics

An easy, fun way to earn startup funds for your troop activities at the beginning of the Girl Scout year - don't miss out on all the fun!

Getting Volunteers Started

Follow the link sent to your email address the week of 09/25/2025 to access the M2OS site. If you haven't received your email by the end of the week, contact the GSGST Product Program team at productprogram@gsgst.org

- Complete M2 system training.
- Create your volunteer Avatar!
- Launch the PAEC (parent/adult email campaign) to the Girl Scouts in your Troop.

Important Dates:

Early access for Troop
Volunteers 09/25/2025

Fall Product Program Begins! 10/01/2025

Last Day for in-person & online
girl delivered ordering 10/29/2025

Adult/Caregiver deadline for
entering in -person orders into
M2 system 10/29/2025

Deadline for Troop to enter or
edit order card items for
participants 10/30/2025

Deadline for SU edits to order
card items 10/30/2025

Last Day for Troop Opt-Out 11/17/2025

Last Date to Assign Products to
Troops or Girls 11/17/2025

Delivery of nut/chocolate items
to SU volunteers 11/18/2025 -
11/20/2025

Last day for participants/troops
to make reward choices 11/17/2025

Last day for online orders 11/17/2025

All money due to Troop /Council
ACH 12/3/2025



Meet our 2025 Mascot Grizzly Bear

- Status: Threatened species in the U.S. (south of Canada)
- Weight: Up to 700 lbs (males heavier than females)
- Length/Height: Up to 8 feet long, 3.3 feet at shoulder
- One of the largest land carnivores in North America
- Lifespan: Can live up to 30 years in the wild
- Characteristics: Shoulder hump, long claws, dished face, grizzled fur
- Diet: Omnivore, eats berries, roots, fish, and large mammals
- Fun Fact: They hibernate for up to 7 months without eating or going to the bathroom!

Earn Customized Patches



Fall Personalized Patch

To earn:

- Create your avatar
- Send 18+ emails
- Use the "Share My Site" function in the M2 system to ask friends and family for support
- Sell \$300 in total Fall sales

Crossover Personalized Patch

To earn:

- Create your avatar in the M2 system
- Sell 100+ items in the Fall
- Use the "Share My Site" function in the M2 system during the Fall Product Program
- Sell 300+ packages of cookies during the 2026 Cookie Program



PARTICIPATION OPTIONS

Product	Sale Type	Product	Delivery to Customers	Troop Proceeds
Nuts / Chocolate:	In-Person	<ul style="list-style-type: none"> • Participants collect money from customers (specify whether at time of delivery or initial order) • Family/Troop enters orders into M2OS by the appropriate deadline • Participants turn in money to Troop 	Delivered by participating Girl Scouts to customers	Opt-In Rewards: 12% of Troop Total Sales Opt-Out Rewards: 15% of Troop Totals Sales
	Online Girl-Delivered	<ul style="list-style-type: none"> • Girl Scouts create their personalized storefront in M2OS and send emails to friends and family • Customers pay online and participants deliver products • Orders are automatically credited to the participants in M2OS 	Delivered by participants to customers <i>(If a Girl Scout/family receives an online order from a customer where they will not be able to deliver the items in person, they will need to contact M2 customer service by 10/29/2024 to cancel)</i>	Opt-In Rewards: 12% of Troop Total Sales Opt-Out Rewards: 15% of Troop Totals Sales
	Direct Shipped	<ul style="list-style-type: none"> • Girl Scouts create their personalized storefront in M2OS and send emails to friends and family • Customers pay online, including the cost of shipping • Orders are automatically credited to the participants in M2OS 	Shipped directly to the customer <i>(1-2 weeks standard delivery timeframe after order processing. Customers will have option for expedited shipping)</i>	Opt-In Rewards: 12% of Troop Total Sales Opt-Out Rewards: 15% of Troop Totals Sales
Magazines/ other online options	Online	<ul style="list-style-type: none"> • Girl Scouts create their personalized storefront in M2OS and send emails to friends and family • Customers pay online • Orders are automatically credited to the participants in M2OS 	Shipped directly to the customer <i>(6-8 weeks standard delivery timeframe after order processing)</i>	Opt-In Rewards: 12% of Troop Total Sales Opt-Out Rewards: 15% of Troop Totals Sales

Care to Share / Thank you Nuts

- Care to Share is a great way for customers to give back to the community through donations of products.
- Our council's Care to Share items will be donated to Operation Gratitude. For each \$7 donation, Military and first responders, both at home and abroad, will be sent one can of candy/nuts.
- Donations are credited to the participant's sales & troops receive proceeds per donation sold.
- Girl Scouts earn the Care to Share patch by selling 5 or more Thank you nuts/ donations.

Volunteer M2OS Access In Depth

Volunteers will receive an email invitation from M2 that explains how to access the site and get started. If you have not received an email invitation to access the M2OS site by 09/25/25 please visit www.gsnutsandmags.com/admin and select "Forgot Password." If you need further assistance, please contact GSGST Product Program team at productprogram@gsgst.org.

First Steps

- Your access email will prompt you to create a password to access your M2OS Volunteer account. If you are a returning user, you can login using your existing credentials.
- You will be prompted to complete certain account information, as applicable - watch a short. system training video, enter a mailing address, create your Avatar, and send access emails to the participants in your Troop using the Parent Adult Email Campaign (PAEC).
- You will be able to see a list of pre-uploaded girls. *Don't worry if not all Girl Scouts show up on this list at the beginning of the sale.* Any participants not pre-loaded simply contact the Product Program team.
- Girl Scouts can launch their accounts beginning on 10/01/25. Please note that the system will not accept any early participant activity; participants must wait until the sale launch date.
- Parents/ Caregivers can enter their own paper orders into their accounts up until 10/29/25. If parent do not enter order in time, Troop Leaders must enter all orders by 10/30/2025. **NO EXCEPTIONS.**

Troop Banking

1. Troops must have a bank account. Contact your local Council office for additional details or assistance.
2. Deposit all money into your Troop bank account and keep all receipts!
3. Amount owed to Council will be deducted via an ACH debit on 12/3/2025. Amount due is calculated automatically in M2.
4. Find balance due by clicking the "Banking and Payments" link on your Troop dashboard. You will see an overview of all sales and proceeds information for your Troop. The "Reports" link shows even more detail. View the Troop Orders Report or download your Troop's delivery ticket and toggle on financial

Adding Nut Order Card Items into M2:

Troop Leaders must enter any orders not entered by parents into M2. Leaders have until 10/30/2025 by 11:59PM.

- Choose Paper Order Entry from your dashboard.
- Click the Girl Scouts name to edit/enter orders.
- **DO NOT enter online girl-delivered products**
- Enter her total nut/candy items by variety from her order card. Click Update. Make sure the totals match.
- There is no submit button! Orders are transmitted for fulfillment automatically after the cutoff date.

Tips:

- Only order the exact number of nut/candy items sold, as product cannot be returned to Council.
- Rewards are automatically calculated. Please note that rewards could take up to an hour to update after adjustments have been made to products sold.

Extra Information:

- If a Girl Scout does not turn in money at scheduled time, contact the parent/guardian immediately. If payment is still not rendered by 11/17/2025, **submit Parent Collection form no later than 11/24/2025.**
- Money for all online orders shows as already paid to Council and final ACH will be adjusted for the Troop to earn proceeds on these sales.
- If your Troop decides to accept checks, be sure to have a phone number and driver's license number listed on the check. We recommend you only take checks from people you know and are comfortable contacting if there is a problem.



Program Wrap-Up

Products:

Remember, all product is automatically submitted for fulfillment! There is no "submit" button!

- Coordinate with your Service Unit FP Manager to pick up your Troop's nut/candy items.
- Print a delivery ticket for each participant's order from your dashboard. After you have delivered the items to each Girl Scout, have their parent count/inspect each item and sign the delivery ticket for your records.

Rewards:

If Troops are choosing to OPT-OUT of Rewards, selection MUST be done by 11/17/2025

- If a participant does not make their selections, you may do so through the Troop account until 11/17/2025
- Reward deliveries will be coordinated with your Service Unit FP Manager in a similar fashion to products.

Girl Scouts must make their rewards selections online by 11/17/2025

Deliveries:

Troops should make sure their Girl Scouts coordinate delivery of product with their customers.

Happy customers equal return customers!

- Participants/Parents/Adults will receive an online report of orders with email addresses and phone numbers of their customers.
- Participants may contact the customer directly via email or phone number for additional customer information if necessary for delivery.

FAQs

Please visit our support site at support.gsnutandmags.com for more information.

Here are a few frequently asked questions as you get started:

Q: My Girl Scouts are attempting to register and get a "Campaign is Currently Unavailable" message.

- Girl Scouts cannot begin online account registration until the program start date.

Q: I entered the email addresses to send access notifications to the Girl Scouts in my Troop. The site says, "Queued for Sending", but how long does it take to send?

- Access emails will not be sent to the participants until the start date of the program.

Q: I am a Volunteer and have a Girl Scout participating. Can I use the same email address for my Volunteer and Participating accounts?

- Yes! You will be notified upon login as to which account you are signing on to. Volunteer accounts are accessed at: www.gsnutsandmags.com/admin, and participating accounts are accessed at: www.gsnutsandmags.com/gsgst.

Q: One of my Girl Scouts received an online girl-delivered order that the family is unable to deliver. How do I remove it?

- The parent/guardian (or customer) will need to contact M2 Customer Service to have the order cancelled and removed from the system. This cancellation MUST be completed before the end of parent paper order card entry.

Questions?

For questions regarding specific Council-related details, contact your local Council office.

For questions regarding M2 or other general sale questions, contact M2 Customer Support!

Service Unit Fall Product Manager

Name: _____

Email: _____

Phone: _____

Girl Scouts of Greater South Texas

productprogram@gsgst.org

956-425-2388

M2 Customer Service

support.gsnutsandmags.com

800-372-8520

